

Fundraiser - Ambassador

Role	Fundraiser - ambassador
Accountable to Key relationships	CCT Fundraising Director CCT Fundraising team & Fundraising Director, CCC Project Director and Project Engineering Director. Links with CCC & CCT Teams including Community engagement team, Communications & presentations teams. Personal contacts.
Responsible for	Raising the additional funding required for the project

Overall purpose of the post

To raise, through The Cotswold Canals Trust (CCT), the additional funding required for the successful completion of the Cotswold Canals Connected (CCC) project.

Key Duties and Responsibilities

- Working in collaboration with, and as a well-respected member of the established CCT fundraising team.
- As an ambassador, using their existing personal contacts within the major business and benefactor community, to gain substantial funding through sponsorship & donations and to build long term relationships between funders and the CCT Fundraising Team.
- Working within, contributing to and enriching the further development of the existing CCT fundraising team and its strategy, through collaborative mutually respectful working.
- As an ambassador, raising awareness of the charity and its work at local and national levels, through individual contacts and public speaking.

Qualifications and Experience

Required skills and experience:

- Proven track record of significant fundraising
- the ability to build and maintain relationships

- the ability to influence others with excellent oral and written communication skills.
- the ability to listen, with awareness and delicacy, negotiation skills including understanding & openness to the needs of other individuals, groups and businesses.
- the capability to work under pressure and meet deadlines;
- the ability to meet financial targets;
- a commitment to honesty in dealings with all parties
- the ability to motivate others and work as part of a team;
- resilience, particularly when faced with setbacks;
- sensitivity to the needs of volunteers and donors;
- public speaking and presentations.
- to perform other duties commensurate with this post by discussion & agreement.